

CURRICULUM OVERVIEW

Career Management

Career and Technical Education Series



Table of Contents

CAREER MANAGEMENT COURSE OVERVIEW	1
UNIT 1: WHAT IS WORK?	2
UNIT 2: SELF-ASSESSMENT	2
UNIT 3: CAREER RESEARCH	3
UNIT 4: PLANNING FOR YOUR CAREER	3
UNIT 5: PREPARING FOR YOUR CAREER.....	3
UNIT 6: COURSE REVIEW, AND EXAM.....	4

Career Management Course Overview

Career management is a semester-length high school elective course that assists students in their preparation for career selection. The course is designed to improve workforce skills needed in all careers including:

- communication
- leadership
- teamwork
- decision making
- problem solving
- goal setting
- time management
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Students will complete activities that help identify personal interests, aptitudes, and learning styles. Students will use results of self-assessments to determine careers that may prove personally satisfying.

- **Unit 1: What is Work?** Unit I looks at the elements of employment, from the purpose and personal benefits of work to lifelong learning and technology. Students learn about wages and employment benefits, find out how to maintain a time sheet, set lifestyle goals that match their work goals, and attain problem-solving skills. Students will also explore career clusters and begin a project that helps them which career clusters best match their talents and life goals.
- **Unit 2: Self-Assessment:** Students begin this unit discussing their interests, skills and aptitudes. Students also explore their personality traits and values, and their learning styles. In lessons on listening, speaking and writing, students learn about communication skills and how to use them to improve relationships and performance. Teamwork and collaboration round out the unit, and students learn the importance of positive teamwork skills and the opportunities they will find throughout life to use them.
- **Unit 3: Career Research:** This unit begins with an emphasis on the skills and tools students should possess for success as a member of the workforce. It continues with an overview of career education, training and qualifications, as well a look at the level of wages and benefits students can expect for different careers. Students will also learn about resources for exploring careers and how to compare careers based on research they conduct.
- **Unit 4: Planning for Your Career:** What is appropriate workplace behavior and style, and how does it affect a career? Those are some of the topics students will explore in this unit, which will help them identify some of the benefits wise choices in those areas can have. Students will also learn about workplace trends, such as telecommuting and flextime, and behaviors that they can develop that will make them highly employable. Decision-making steps, goal-setting, mentoring and conflict management will also be studied, as will the importance of extracurricular and community activities.
- **Unit 5: Preparing for Your Career:** Some of the nuts and bolts of acquiring a job are the focus of this unit, as students explore resumes, cover letters, job applications and finding job leads. Skills to help students through the job-seeking process are also taught through lessons on researching potential employers as well as on interview behaviors and follow-up.

Unit 1: What is Work?	
Assignments	
Career Management	1. Course Overview
	2. The Purpose of Work
	3. Personal Benefits Of Work
	4. Wages and Employment Benefits
	5. Project: Time Sheet
	6. Project: Earning Statement
	7. Lifestyle Goals
	8. Project: Lifestyle Budget
	9. Societal Benefits of Work
	10. Quiz 1: What is Work?
	11. Alternate Quiz 1—Form A: What is Work? *
	12. Alternate Quiz 1—Form B: What is Work? *
	13. Basic Work Qualifications
	14. Work Environment
	15. Basic Employability Skills
	16. Project: Basic Employability Skills*
	17. Problem Solving
	18. Project: Problem Solving*
	19. Lifelong Learning and Technology
	20. Career Clusters
	21. Project: Career Clusters Research Tri-fold
	22. Quiz 2: Elements of Work
	23. Alternate Quiz 2—Form A: Elements of Work*
	24. Alternate Quiz 2—Form B: Elements of Work*
	25. Special Project*
	26. Review
	27. Test
	28. Alternate Test—Form A*
	29. Alternate Test—Form B*
	30. Glossary and Credits

Unit 2: Self-Assessment	
Assignments	
Career Management	1. Your Interests
	2. Skills and Aptitudes
	3. Project: Extended Activity – Play Web-based Aptitude, Skill, and Value Game*
	4. Project: Interests and Aptitudes
	5. Personality Traits and Values
	6. Project: Extended Activity – Inherited Values*
	7. Learning Styles
	8. Project: Complete a Transferable and Self-Management Skills Inventory
	9. Quiz 1: Assessing Yourself
	10. Alternate Quiz 1—Form A: Assessing Yourself*
	11. Alternate Quiz 1—Form B: Assessing Yourself*
	12. Listening
	13. Speaking
	14. Writing
	15. Project: Giving and Receiving Directions
	16. Teamwork and Collaboration
	17. Project: Teamwork*
	18. Career Clusters
	19. Project: Career Clusters*
	20. Quiz 2: Developing Interpersonal Skills
	21. Alternate Quiz 2—Form A: Developing Interpersonal Skills*
	22. Alternate Quiz 2—Form B: Developing Interpersonal Skills*
	23. Special Project*
	24. Review
	25. Test
	26. Alternate Test—Form A*
	27. Alternate Test—Form B*
	28. Glossary and Credits

Unit 3: Career Research		
Career Management	Assignments	
	1. Project: Predict Career Information	16. Alternate Quiz 2—Form A: Research Sources and Skills*
	2. Career Skills, Tasks, and Tools	17. Alternate Quiz 2—Form B: Research Sources and Skills*
	3. Project: Career Skills, Tasks and Tools*	18. Project: Career Research Project
	4. Career Education, Training and Qualifications	19. Project: Portfolio Project Careers
	5. Career Wages and Benefits	20. Project: Portfolio Project Post-Secondary Education
	6. Career Outlook	21. Career Clusters
	7. Project: Extended Activity: Career Outlook*	22. Project: Career Clusters*
	8. Quiz 1: Research Criteria	23. Special Project*
	9. Alternate Quiz 1—Form A: Research Criteria*	24. Review
	10. Alternate Quiz 1—Form B: Research Criteria*	25. Test
	11. Internet Research	26. Alternate Test—Form A*
	12. Library and Print Resources	27. Alternate Test—Form B*
	13. Additional Research Resources	28. Glossary and Credits
	14. Evaluate and Use Multiple Resources	
	15. Quiz 2: Research Sources and Skills	

Unit 4: Planning for Your Career		
Career Management	Assignments	
	1. Workplace Etiquette	15. Project: Thinking Skills
	2. Project: Work Poem*	16. Extracurricular Activities
	3. Workplace Trends	17. Quiz 2: Decision Making
	4. Emerging Careers	18. Alternate Quiz 2—Form A: Decision Making*
	5. Adjusting to Workplace Trends	19. Alternate Quiz 2—Form B: Decision Making*
	6. Self-improvement	20. Project: Portfolio Project Academics
	7. Quiz 1: Workplace Considerations	21. Project: Portfolio Project Activities
	8. Alternate Quiz 1—Form A: Workplace Considerations*	22. Career Clusters
	9. Alternate Quiz 1—Form B: Workplace Considerations*	23. Project: Career Clusters*
	10. Decision-Making Steps	24. Special Project*
	11. Goal Setting	25. Review
	12. Project: Setting Goals	26. Test
	13. Conflict Management	27. Alternate Test—Form A*
	14. Thinking Skills	28. Alternate Test—Form B*
		29. Glossary and Credits

Unit 5: Preparing for Your Career		
Career Management	Assignments	
	1. Résumé	13. What To Expect During An Interview
	2. Project: Résumé*	14. Researching Potential Employers
	3. Cover Letter	15. Interview Behavior/Skills
	4. Project: Cover Letter*	16. Interview Follow-up
	5. Job Application	17. Quiz 2: Contacting Employers
	6. Project: Job Application*	18. Alternate Quiz 2—Form A: Contacting Employers*
	7. Professional Online Presence	19. Alternate Quiz 2—Form B: Contacting Employers*
	8. Project: Professional Presence*	20. Special Project*
	9. Quiz 1: Create Employment Documents	21. Review
	10. Alternate Quiz 1—Form A: Create Employment Documents*	22. Test
	11. Alternate Quiz 1—Form B: Create Employment Documents*	23. Alternate Test—Form A*
	12. Finding Job Leads	24. Alternate Test—Form B*
		25. Glossary and Credits

Unit 6: Course Review, And Exam	
CM	Assignments
	1. Review
	2. Exam
	3. Alternate Exam—Form A*
	4. Alternate Exam—Form B*

(*) Indicates alternative assignment